



MORE OPPORTUNITY WITH WINDOWS VIRTUAL DESKTOP

Capitalize on selling Microsoft Windows Virtual Desktop to new customers and get 30% discount

According to global forecasts, **the desktop virtualization market is set to reach \$13.45 billion by 2022**. Meanwhile, Microsoft will no longer offer incentives on traditional RDS licenses.

Modernize your customer's business alongside your own. You can seize the opportunity and avoid the risks by offering Windows Virtual Desktop (WVD) solutions and **benefit from 30% additional discount on qualified VMs for new customers**.

As customers increasingly look to digitally transform using public and/or hybrid cloud strategies, we're seeking ways to better engage with our partners, so that together we can capitalize on the desire to modernize businesses. Remote working is the new norm – and it will continue to grow.

We want to help our partners seize the opportunity for a Remote Desktop solution leveraging Microsoft WVD solution with this limited time **30% off promotional offer**.

MORE OPPORTUNITY WITH WVD FOR PARTNERS:



FAST GROWING MARKET.

You can help businesses quickly scale up to meet the pressing demands of flexible working while keeping costs low and maintaining high levels of security and compliance.



FIRST MOVER ADVANTAGE

While other providers still run outdated DaaS models, launching WVD can foster long-term strategic relationships and address your immediate customer needs.



BUNDLING MARGINS

The bundling of additional services with WVD increases your margin. Adding security helps partners build their profitability by \$15 per user per month.

ABOUT THE INCENTIVE



Save 30% off the WVD computing costs in D-series and B-series virtual machines for up to 90 days, for new customers, when using Microsoft's native solution. Must be activated before March 31, 2021.



At the end of the ninety (90) day period, unless prohibited by applicable law or otherwise specified in writing, the Windows Virtual Desktop session host VMs that you launched will automatically be billed at standard Azure rates unless you delete or deallocate the virtual machines following such ninety (90) day period.



The offer is available only for new customers to Windows Virtual Desktop that begin using the WVD native solution for the first time during the promotional offer period with an Azure subscription.



This promotion is designed to target the SMB market to accelerate their migration to Azure. This offer is available only to WVD native deployments. Enterprise customers are eligible for our Azure Accelerate and Azure Migration Program (AMP) offers, which includes support for Citrix and VMware deployments on Azure.

INGRAM MICRO CLOUD SUPPORTS YOU ALONG THE WAY. IF YOUR BUSINESS IS LACKING A SPECIFIC SKILLSET OR EXPERTISE, WE'RE HERE TO HELP.

ASSESSMENT

- Involving the right stakeholders
- Calculating TCO
- Discovering and evaluating apps

DEPLOYMENT AND MIGRATION

- Selecting a migration strategy
- Applying the migration strategy
- Finding recommended tools for deployment (Ingram's Instant WVD solution and/or third-party tools available)

OPTIMIZATION

- Analyzing your costs
- Saving with offers
- Reinvesting to do more

SECURITY AND MANAGEMENT

- Security
- Data Protection
- Monitoring



To seize the opportunity and learn more about Windows Virtual Desktop, contact your Ingram Micro representatives at laaS@ingrammicro.com and learn how to [Activate the promotion directly in the Azure Portal in just a few clicks.](#)