

Trellix Xcite!

Trellix Channel Sales New Meeting and Deal Registration Program to Earn \$500

✓ Dates

April 1, 2022 – August 31, 2022

✓ Reward Registration and Payout:

- All approved deal registrations and completed appointments within 30 days of registration approval will qualify for a \$500 USD eMastercard reward which will be paid out within 60 days of the end of the program period to the reseller company, or AE directly, if allowed by the Reseller company. Any reseller fees or taxes are the responsibility of the award recipient.
- All deal registrations must be submitted by August 31, 2022, and meetings completed within 30 days of deal registration approval. Deals will be validated for qualification compliance. The Partner Sales Executive must input their approved deal registration opportunity i.d. on the [claim](#) form and provide full contact information for payment and any applicable taxes.
- Claim must include the Opportunity I.D. that is provided via email to rep when the deal registration is approved and indicate "Trellix Xcite!" in the comments field of the claim form.
- Trellix is not responsible for awards that are lost or stolen.

Trellix Channel Sales New Opportunity Registration Incentive Program

Trellix Channel Sales New Opportunity Registration Incentive Program (the "Program") is an opportunity-based registration program available to channel resellers for identifying and completing meetings with new opportunities, within 30 days of deal registration and subject to the Terms and Conditions set forth below.

Program Rules

- The new opportunity must be a minimum 1000 end user node count to qualify.
- Monthly subscriptions or Paygo deals are not eligible.
- All deals must be registered on either the [McAfee Deal Registration Portal](#) or [FireEye Deal Registration Portal](#).
- Deals must be net new opportunities. Deals already in pipeline or previously registered do not qualify.
- [Claim](#) your \$500 eMastercard upon completion
- Campaign name field on deal registration form must include: "Trellix Xcite!" to qualify for program.

Terms and Conditions:

- The Trellix Sales Incentive Program is an audited program and awards will only be paid if all program terms are met. The program has a limited budget and will expire at the term or if the budget is consumed sooner.
- Only Trellix products purchased from an authorized Trellix Distributor are eligible for the Program. Trellix reserves the right to make the final decision with respect to all eligibility.
- The eligible products may change at any time, without notice. Trellix reserves the right to add eligible products, subtract eligible products, and raise or lower amount of cash awards during the eligible months. Trellix reserves the right to modify the terms of this offering or to discontinue this program at any time for any reason.
- Limited budget for program – funding is first come, first served.

Trellix expects that the channel partner has registered the deal in the [McAfee Deal Registration Portal](#) or [FireEye Deal Registration Portal](#) and the meeting has completed within 30 days of registration approval to earn a \$500 award.

- The meeting must be set by the Channel Reseller representative and attended by a Trellix Account Executive within 30 days of deal registration, to qualify.
- New opportunity must have budget available, interest in Trellix's XDR solutions and plans to purchase an XDR security solution within one year of the new deal registration.
- The opportunity is new. Opportunities that are already registered, or were previously registered and were extended, or in pipeline as of April 1, 2022 do not qualify.
- Trellix reserves the right to reject any deal registration. Trellix determination of eligibility shall be final.
- Trellix reserves the right to make corrections or adjustments, if audit determines this necessary.
- Participants in the Trellix Sales Incentive Program will not, for any purpose, be considered an employee or agent of Trellix. Participation in this program will not be construed as granting any rights under any Trellix employee benefit plan or otherwise. In the United States, each participant is responsible for all Federal, state or local taxes. If you live in the United States and qualify and earn over \$600, you will receive an IRS 1099 form and additional information may be required of you to meet tax obligations. Participants in other countries will also be responsible for any tax obligations as mandated by their government.
- Employees of Trellix, and their immediate family and household members are not eligible; and employees or internally contracted vendors of governments and government-affiliated companies or organizations are not eligible.
- Trellix Sales Incentive Programs are void where prohibited by Federal, state or local laws or company policy. Trellix will not be held liable if the Program is in violation of specific company policies or local country laws.
- This Program is only available to signed, authorized McAfee/Fire Eye/ Trellix Channel Resellers in good credit standing. Distributors are not eligible.
- Only one reward per customer account is eligible.
- Sales incentives may not be combined during period, unless prior approval is granted from Trellix Channel Strategy program administration.