

# Receive Up To 20% Rebate with Purchase of SaaS-based McAfee Products

Every customer with an AWS account is eligible.

## Help Your Customers with:

- Creating incentive and bottom-line discounts
- Offset renewal discounts
- Cover financing fees

## Which Products Qualify?



Qualifying Products	
Any MVISION Cloud Product	MVISION CNAPP
IaaS – CWPP, CSPM	UCE
Device-to-Cloud Suites	MVISION EDR
Web Gateway	SIEM
Remote Browser Isolation	IaaS/SaaS Pooled SKU

## How is the Rebate Calculated?

The rebate is up to 20% of the amount of AWS consumption that the McAfee solution(s) drive.

The calculated rebate amount is the higher of either:

1) the calculated rebate X number of users or 2) X number of accounts (for IaaS, CWPP).

Use the chart below to calculate rebate amount. Enter in yellow box either:

1) number of users or 2) number of IaaS accounts X annual rate.

20% MVISION CSPM- IaaS Example	
Number of IaaS Accounts	25
AWS credit amount per account on two-year deal (Calculate the number of accounts * \$104.40 for the total credits)	\$ 104.40
AWS Year One credit total customer will receive	\$ 2,610
18% MVISION Complete Device-to-Cloud Suite Example	
Number of end users (enter quantity)	10,000
AWS credit amount per user on one year deal (Calculate the number of users* \$9.44 for the total credits)	\$ 9.44
AWS Year One credit total customer will receive	\$ 94,400

Products	1 Year Deal	2+ Year Deal
<b>Credit %</b>	<b>18%</b>	<b>20%</b>
MVISION Cloud CASB	\$ 1.51	\$ 1.68
UCE (all versions)	\$ 6.45	\$ 7.16
Web Gateway Protection	\$ 0.43	\$ 0.48
MVISION EDR 1-7 Endpoint Suites	\$ 2.99	\$ 3.32
SaaS Pooled SKU	\$ 1.51	\$ 1.68
Advanced Device-to-Cloud Suite	\$ 2.99	\$ 3.32
Premium Device-to-Cloud Suite	\$ 2.99	\$ 3.32
Complete Device-to-Cloud Suite	\$ 9.44	\$ 10.48
CSPM - IaaS by Account	\$ 93.96	\$ 104.40
CWPP (number of workloads/nodes)	\$ 0.19	\$ 0.21
Remote Browser Isolation (RBI)	Email: MFE_AWS@mcafee.com	
SIEM	Email: MFE_AWS@mcafee.com	

### What's the Process to Receive the Credit for my deal?

- Submit a Request at: <https://mcafeemarketing.zendesk.com/hc/en-us>
- Select "AWS Rebate Submission"
- Complete the entire form

### How Do I Get the Credit Code?

Credit code is provided once your deal has closed and proof of purchase has been submitted to the link above. An AWS representative will send you a code to provide to your customer. Think of it like an AWS gift card that can be applied to their AWS bill.

### What's in it for the Customer?

By purchasing McAfee products that run on AWS, the customer can get credits on their AWS bill. Properly positioned, this is comparable to getting a big discount on McAfee products. This is software they need and were going to buy anyway; however, they get an incentivized "discount." The discount depends on what products they buy and how many users and/or workloads are in scope.

### Can this credit be used for renewals?

Yes, this credit is not only for new customers. Customers with renewals or upgrades also qualify to receive an AWS credit code.

### Questions?

Please email [MFE\\_AWS@mcafee.com](mailto:MFE_AWS@mcafee.com)