

An exclusive program for partners delivering networking solutions to SMB customers

1. ENGAGE

Stay engaged so that you don't miss any special opportunities and get latest feeds on cutting-edge solutions. What's more, converse with peers on the Aruba Instant On Community.



2. SALES RESOURCES

Boost your knowledge & sales performance with our sales tools kit and product trainings that are beneficial for your business.



3. INCENTIVE

Get 1 **FREE** Access Point or Switch when you purchase 10 eligible units.



IT'S EASY. REGISTER TODAY!

Register Now**

Sell Aruba Instant On Products

Get Rewarded For Your Sales



Sign today at

<https://action.arubainstanton.com>

Ask your Aruba Distributor how to Get \$100 towards a demo unit



* Free Demo Unit = AP11; or \$100 towards any other Instant On Demo Unit

**Program participation requires company owner or principal to register first. Refer to program portal for latest updates.

HOW IT WORKS:

- Reseller company owners / principal owners are required to sign up first at: <https://action.arubainstanton.com>
- Once approved, then additional company sales and system engineers and technical staff may join.
- To earn free units:
 - Reseller company sells qty 10 of any eligible switch, and earn a free **1930 8G Switch, model JL681A in the US and Canada.**
 - Reseller company sells qty 10 of any eligible access point, and earn 1 free AP12, model **R2X00A in the US, and model R2X01A in Canada.**
 - Owners can track sales of eligible units via your company dashboard on the program website.
 - Once your company qualifies for a free unit, company owner managers can click on the "Redeem" button to get the free unit.
- **New Registrants are eligible for \$100.00 Credit towards 1 Instant On Demo Unit. Ask your Aruba distributor, how to apply for this incentive.**

FOR PROGRAM INFORMATION & RESOURCES GO TO:
<https://action.arubainstanton.com>

Terms & Conditions

- Partner Eligibility: Aruba Partner Ready for Networking Business Partner Level Resellers & Partners not in PR4N Program (aka Proximity Partners) in the US & Canada
- Partner Ready for Networking Program Silver, Gold and Platinum level partners are not eligible for this program.
- Effective Dates: May 1, 2022 to July 31, 2022
- Program and rewards are subject to product availability.
- Aruba reserves the right to change or cancel this program at any time.

| Eligible Products - Switches | | | |
|------------------------------|---|---------------------------------|--|
| Aruba Pt Number | Aruba Product Description | Aruba Pt Number | Aruba Product Description |
| JL810A | Aruba Instant On 1830 8G Switch | JL807A | AIO 1960 24G 20p CL4 4p CL6 PoE 2XGT 2SFP+ 370W Switch |
| JL811A | Aruba Instant On 1830 8G 4p Class4 PoE 65W Switch | JL808A | AIO 1960 48G 2XGT 2SFP+ Switch |
| JL812A | Aruba Instant On 1830 24G 2SFP Switch | JL809A | AIO 1960 48G PoE 2XGT 2SFP+ 600W Switch |
| JL813A | Aruba Instant On 1830 24G 12p Class4 PoE 2SFP 195W Switch | JH330A | HPE 1420 8G PoE+ (64W) Switch |
| JL814A | Aruba Instant On 1830 48G 4SFP Switch | JH329A | HPE 1420 8G Switch |
| JL815A | Aruba Instant On 1830 48G 24p Class4 PoE 4SFP 370W Switch | JH407A | HPE 1405 5G v3 Switch |
| JL683A | Aruba IOn 1930 24G 4SFP+ 195W Sw | JH408A | HPE 1405 8G v3 Switch |
| JL684A | Aruba IOn 1930 24G 4SFP+ 370W Sw | JH016A | HPE 1420 16G Switch |
| JL682A | Aruba IOn 1930 24G 4SFP+ Switch | JH017A | HPE 1420 24G 2SFP Switch |
| JL686A | Aruba IOn 1930 48G 4SFP+ 370W Sw | JH018A | HPE 1420 24G 2SFP+ Switch |
| JL685A | Aruba IOn 1930 48G 4SFP+ Switch | JH019A | HPE 1420 24G PoE+ (124W) Switch |
| JL681A | Aruba IOn 1930 8G 2SFP 124W Switch | JG708B | HPE 1420 24G Switch |
| JL680A | Aruba IOn 1930 8G 2SFP Switch | JH328A | HPE 1420 5G PoE+ (32W) Switch |
| JL805A | AIO 1960 12XGT 4SFP+ Switch | JH327A | HPE 1420 5G Switch |
| JL806A | AIO 1960 24G 2XGT 2SFP+ Switch | | |
| | | JL681A | Free Switch per Program Reward |
| Eligible Products - US AP's | | Eligible Products - Canada AP's | |
| Aruba Pt Number | Aruba Product Description | Aruba Pt Number | Aruba Product Description |
| R2W95A | Aruba Instant On AP11 (US) Access Point | R2W96A | Aruba Instant On AP11 (RW) Access Point |
| R2X15A | Aruba Instant On AP11D (US) Access Point | R2X16A | Aruba Instant On AP11D (RW) Access Point |
| R2X00A | Aruba Instant On AP12 (US) Access Point | R2X01A | Aruba Instant On AP12 (RW) Access Point |
| R2X05A | Aruba Instant On AP15 (US) Access Point | R2X06A | Aruba Instant On AP15 (RW) Access Point |
| R2X10A | Aruba Instant On AP17 (US) Access Point | R2X11A | Aruba Instant On AP17 (RW) Access Point |
| R4W01A | Instant On AP22 (US) Access Point | R4W02A | Instant On AP22 (RW) Access Point |
| | | | |
| R2X00A | Free AP per Program Reward | R2X01A | Free AP per Program Reward |
| Eligible Bundles | | Eligible Bundles | |
| R3J21A | Aruba Instant On AP11 (US) Bundle | R6M51A | Instant On AP22 with 12V PSU WW Bundle |
| R3J25A | Aruba Instant On AP11D (US) Bundle | R6K61A | Instant On AP11 PSU BDL WWBase |
| R3J23A | Aruba Instant On AP12 (US) Bundle | R6K64A | Instant On AP11D PSU BDL WWBase |
| R6M49A | Instant On AP22 with 12V PSU US Bundle | | |